

MR. CAMERON, EXAM. BY MR. MERRICK

1 you see where I'm getting that from this memo?

2 A. It's all part of negotiations. That's what I call
3 it.

4 Q. I'm going to suggest to you that he must have
5 gathered that belief that he could negotiate that with
6 you because you were so committed to this project that
7 you might well accede to those terms. What do you say to
8 that?

9 A. I'd say to that what I told them, that we wanted
10 this project but we were going to get a good deal for the
11 Province of Nova Scotia. And just because we wanted the
12 project, don't get confused about it.

13 Q. This would have --

14 COMMISSIONER Mr. Merrick, there's one third alternative
15 in interpreting these things that I'm going to mention,
16 and that is the possibility that maybe Mr. Phillips was
17 just trying to impress upon his superiors his great
18 negotiating skills. Because these are internal
19 memoranda?

20 MR. MERRICK Yes.

21 COMMISSIONER Yeah. That's just a point that crossed my
22 mind.

23 MR. MERRICK Yes.

24 A. Commissioner, I wouldn't want you to misunderstand.
25 Clearly, it was a discussion about doing --