

MR. CAMERON, EXAM. BY MR. MERRICK

1 room. There's not enough space down at the plant to do
2 that."

3 So some people were saying, "Well, it's a lot
4 cheaper than a scrubber." But I thought it was too rich
5 for our blood. And I didn't want to see this kind of a
6 deal.

7 But I think it was important for us to negotiate. I
8 think it was important for us to allow the Feds to know
9 that we were negotiating, so they would start playing
10 fair. The bottom line was that we should have had a deal
11 long before that.

12 DEVCO and Westray should have been doing things
13 together. We should have been blending coal. It would
14 have been a benefit to both. There's an awful lot of
15 people feel that.

16 Q. Just give me a second. You've said on a number of
17 occasions that these discussions with Westray were a good
18 negotiating tactic. I'm assuming that you mean a good
19 negotiating contact vis-a-vis the Feds?

20 A. Yeah, because they were very concerned. If you read
21 the document, they'll tell you they're very concerned.
22 At one point they said, "We really should be involved
23 because we want to have some control over those guys. We
24 want to dictate what we want for DEVCO. So we really
25 should be involved." There's some real danger if we're