

MR. CAMERON, EXAM. BY MR. MERRICK

1 possible." It comes in a ship to Pictou, and that's the
2 least expensive port. After that, you've got to truck it
3 and stuff. That was never part of the take-or-pay.

4 Q. Did the take-or-pay, on it's written terms, allow
5 the company to seek a differential in price if they sold
6 at a world price that was below the take-or-pay price?

7 A. If they sold below the world price?

8 Q. Yes, a world price --

9 A. Yes.

10 Q. -- that was below.

11 A. Yeah, I think --

12 Q. Yes?

13 A. -- there was some -- I would have to go through it,
14 but, yes, I think there was some provision of saying,
15 "Look, if you wanted to sell it..." But, again, that
16 didn't make sense because how is world price established?
17 World price is established at what you sold the last
18 tonne of coal for. That's how you establish world price.
19 And if someone is able to sell a tonne of coal for "X"
20 dollars, surely those people would be able to sell it for
21 "X" dollars.

22 Q. Would not Mr. Robar's analysis then be correct if,
23 under the circumstances prevailing at the time, \$66 a
24 tonne happened to be world price?

25 A. If it happened to be world price, that's what they'd