

MR. ROGERS, EXAM. BY MR. MERRICK

1 some sort of a negotiation here, there are, in fact,  
2 benefits that can be identified, at least in the local  
3 scene"?

4 A. Yes. No, that's true. Well, what you're -- I  
5 guess, to net it out is: If you ignore the negative  
6 impacts on DEVCO, there is a net economic benefit to  
7 Canada. And what you're asking Ministers to consider is:  
8 Is what Devco is saying about the negative impacts real  
9 or not? I mean, Westray does not exist today and DEVCO  
10 has laid off a lot more than 1,300 people that were  
11 commented on as the consequence of the Westray Mine that  
12 was pointed out by DEVCO in these early documents. So, I  
13 mean, it's a question of what base you are measuring  
14 from, and so there was a case to be made that you should  
15 at least take with a grain of salt the financial  
16 implications and negative connotations that DEVCO was  
17 raising.

18 Q. At the time, how valid did you consider to be  
19 DEVCO's position as to what the impact would be on it, or  
20 was it the most convenient argument that they could make  
21 against a competitor coming into the marketplace  
22 generally?

23 A. I think it was the second. I mean, the problems of  
24 DEVCO went well beyond what the implications to DEVCO  
25 were of the opening of the Westray Mine.